

# J. Govindaraj

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Dynamic leader and consultant with a proven track record of guiding mergers and winning acquisitions, excelling in strategic planning and stakeholder engagement. Expert in financial planning and regulatory compliance, driving significant revenue growth through innovative corporate governance initiatives. Expertise in predicting and advising stock and share market investments besides mentoring new start ups.

## Experience

### **MANAGING DIRECTOR|GLOLIFECARE EQUIPMENTS PVT LTD**

**CHENNAI,|JAN 2017-CURRENT**

- Directed strategic planning to develop and implement corporate goals, objectives, policies, and procedures.
- Coordinated with senior leadership teams to develop long-term growth plans for the organization.
- Provided guidance to team members on project management principles and best practices.
- Managed external communications such as press releases, media interviews.

### **DIRECTOR|MINDSPACE CONSULTING SERVICES**

**CHENNAI|MAR 1997-CURRENT**

- Managed budgeting and financial planning processes for the organization.
- Developed policies and procedures to ensure compliance with corporate standards.
- Created detailed plans outlining timelines, goals, budgets, staffing needs and other requirements for projects.

### **PROPRIETOR|GOVINDARAJ & ASSOCIATES**

**CHENNAI,|JUL 1990-JUN 1997**

- Tax advisory services, financial planning, regulatory compliance and audit services for corporate clients.

### **AUDIT ASSISTANT|PRICE WATERHOUSE**

**CHENNAI,|JUN 1989-JUN 1990**

- Performed financial analysis to identify discrepancies in accounting data and created reports to document findings for companies like Hindustan Lever, ITC, Parry.
- Gained experience in financial auditing, regulatory reporting and corporate compliance.

## Education

B.COM, A.M. Jain college, Chennai 1984-87

C.A , ICAI New Delhi – 1985-89 (All India 13<sup>th</sup> Rank)

## Skills – Financial consulting

Being a rank holding Chartered Accountant,

- Strategic and financial planning
- Regulatory compliance
- Project and budget management
- Corporate governance
- Stakeholder engagement
- Analysis of the market
- Mergers and acquisitions (successfully invested and exited from a few companies like Next Wave Multimedia that created World class cricket gaming apps, scaling it to ROI in 8 years when it was acquired by Nazara Technologies)
- Revenue growth prediction and advisory

## Skills – Food and beverage

Being from an Udupi F and B background,

- Developed and established INDCAFE Coffee vending machine with top notch machine delivered South Indian filter coffee branded as INDCOFFEE now available for rental, lease or purchase.
- Mentoring food start ups,
- Optimising operations of existing food chains and restaurants
- Training of cooks for tweaking of taste to a connoisseur's delight of traditional vegetarian dishes.
- Revenue growth beyond competition in the specialist cuisine arena

## Additional Portfolios

- Advisory board member for evaluating start ups in NIT TRICHY.

## Hobbies

- Tennis player, sports enthusiast and mentor for young players and athletes